



**Israel Scholarship Education Foundation  
Consolidated Financial Statements  
September 30, 2023 and 2022**

Israel Scholarship Education Foundation  
Table of Contents  
September 30, 2023 and 2022

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<b>Independent Auditor’s Report</b>	1 – 2
<b>Consolidated Financial Statements</b>	
Statements of Financial Position	3
Statements of Activities	4
Statements of Functional Expenses	5
Statements of Cash Flows	6
<b>Notes to Consolidated Financial Statements</b>	7 – 16



## Independent Auditor's Report

Board of Directors  
Israel Scholarship Education Foundation

### Opinion

We have audited the accompanying consolidated financial statements of Israel Scholarship Education Foundation (a New York State nonprofit organization), which comprise the consolidated statements of financial position as of September 30, 2023 and 2022, and related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Israel Scholarship Education Foundation as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of ISEF International Education Foundation (R.A.), a wholly owned subsidiary, which statements reflect total assets of approximately \$978,000 and \$708,000 as of September 30, 2023 and 2022, respectively, and total support and revenue of approximately \$4,074,000 and \$4,162,000 for the years ended September 30, 2023 and 2022, respectively. Those financial statements were audited in accordance with auditing standards generally accepted in Israel and in accordance with generally accepted accounting principles in Israel, which has adopted International Financial Reporting Standards (IFRS). There were no material differences between IFRS and accounting principles generally accepted in the United States of America. Those financial statements were audited by other auditors whose report dated June 20, 2024, has been furnished to us, and our opinion, insofar as it relates to the amounts included for ISEF International Education Foundation (R.A.) is based solely on the report of the other auditors.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Israel Scholarship Education Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

*Prager Metis CPAs, LLC*

401 HACKENSACK AVENUE  
4TH FLOOR  
HACKENSACK, NJ 07601

T 201.342.7753

F 201.820.2691

www.pragermetis.com



*An affiliate of Prager Metis International*

NORTH AMERICA

EUROPE

ASIA



In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Israel Scholarship Education Foundation's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Israel Scholarship Education Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Israel Scholarship Education Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

*Prager Metis CPAs, LLC*

Prager Metis CPAs, LLC  
Hackensack, New Jersey  
August 6, 2024

Israel Scholarship Education Foundation  
Consolidated Statements of Financial Position  
September 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 431,324	\$ 481,831
Investments, at fair value	7,753,645	7,238,404
Accounts receivable	313,826	276,270
Pledges receivable	20,000	70,000
Due from affiliate	-	15,000
Prepaid and other assets	4,060	4,060
Total current assets	<u>8,522,855</u>	<u>8,085,565</u>
Long-term pledge receivable	-	25,000
Property and equipment, net	<u>16,277</u>	<u>23,689</u>
<b>Total assets</b>	<u><u>\$ 8,539,132</u></u>	<u><u>\$ 8,134,254</u></u>
<b>Liabilities and net assets</b>		
<b>Liabilities</b>		
Accounts payable	\$ 94,573	\$ 116,192
Accrued expenses	<u>60,887</u>	<u>106,086</u>
<b>Total liabilities (all current)</b>	<u>155,460</u>	<u>222,278</u>
<b>Net assets</b>		
Without donor restrictions	1,154,593	842,076
With donor restrictions	<u>7,229,079</u>	<u>7,069,900</u>
<b>Total net assets</b>	<u>8,383,672</u>	<u>7,911,976</u>
<b>Total liabilities and net assets</b>	<u><u>\$ 8,539,132</u></u>	<u><u>\$ 8,134,254</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

Israel Scholarship Education Foundation  
Consolidated Statements of Activities  
Years Ended September 30, 2023 and 2022

	Year Ended September 30					
	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>Support</b>						
Contributions	\$ 2,082,960	\$ 1,834,180	\$ 3,917,140	\$ 2,220,033	\$ 4,225,309	\$ 6,445,342
Special events, net of expenses of \$120,851 and \$33,073 for 2023 and 2022, respectively	612,852	-	612,852	562,430	-	562,430
<b>Total public support</b>	<b>2,695,812</b>	<b>1,834,180</b>	<b>4,529,992</b>	<b>2,782,463</b>	<b>4,225,309</b>	<b>7,007,772</b>
<b>Revenue</b>						
Interest and dividends	202,378	-	202,378	163,451	-	163,451
Realized and unrealized gain (loss) on sale of investments	-	691,941	691,941	-	(1,233,444)	(1,233,444)
<b>Total revenue</b>	<b>202,378</b>	<b>691,941</b>	<b>894,319</b>	<b>163,451</b>	<b>(1,233,444)</b>	<b>(1,069,993)</b>
<b>Net assets released from restrictions</b>	<b>2,366,942</b>	<b>(2,366,942)</b>	<b>-</b>	<b>1,703,505</b>	<b>(1,703,505)</b>	<b>-</b>
<b>Total support and revenue</b>	<b>5,265,132</b>	<b>159,179</b>	<b>5,424,311</b>	<b>4,649,419</b>	<b>1,288,360</b>	<b>5,937,779</b>
<b>Expenses</b>						
Program services	4,081,645	-	4,081,645	4,149,381	-	4,149,381
Support services						
Management and general	305,174	-	305,174	314,799	-	314,799
Fundraising	495,002	-	495,002	515,689	-	515,689
Total support services	800,176	-	800,176	830,488	-	830,488
<b>Total expenses</b>	<b>4,881,821</b>	<b>-</b>	<b>4,881,821</b>	<b>4,979,869</b>	<b>-</b>	<b>4,979,869</b>
Change in net assets before foreign currency translation gain (loss)	383,311	159,179	542,490	(330,450)	1,288,360	957,910
Foreign currency translation gain (loss)	(82,779)	-	(82,779)	(78,589)	-	(78,589)
<b>Change in net assets</b>	<b>300,532</b>	<b>159,179</b>	<b>459,711</b>	<b>(409,039)</b>	<b>1,288,360</b>	<b>879,321</b>
Net assets – beginning of year	842,076	7,069,900	7,911,976	1,249,706	5,781,540	7,031,246
Reallocation of contributions	11,985	-	11,985	1,409	-	1,409
<b>Net assets – end of year</b>	<b>\$ 1,154,593</b>	<b>\$ 7,229,079</b>	<b>\$ 8,383,672</b>	<b>\$ 842,076</b>	<b>\$ 7,069,900</b>	<b>\$ 7,911,976</b>

The accompanying notes are an integral part of these consolidated financial statements.

Israel Scholarship Education Foundation  
Consolidated Statements of Functional Expenses  
Years Ended September 30, 2023 and 2022

	Support Services								Total Program and Support Services	
	Program Services		Management and General		Fundraising		Total Support Services			
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Salaries	\$ 275,855	\$ 311,710	\$ 108,867	\$ 105,944	\$ 118,883	\$ 120,026	\$ 227,750	\$ 225,970	\$ 503,605	\$ 537,680
Payroll tax and benefits	16,660	10,560	8,890	4,611	13,302	8,631	22,192	13,242	38,852	23,802
<b>Total personnel costs</b>	<b>292,515</b>	<b>322,270</b>	<b>117,757</b>	<b>110,555</b>	<b>132,185</b>	<b>128,657</b>	<b>249,942</b>	<b>239,212</b>	<b>542,457</b>	<b>561,482</b>
Scholarships	2,366,942	2,390,518	-	-	-	-	-	-	2,366,942	2,390,518
Projects	1,172,358	1,154,061	-	-	-	-	-	-	1,172,358	1,154,061
Professional services	-	-	69,575	100,613	-	-	69,575	100,613	69,575	100,613
Computer expenses	24,839	24,738	13,253	10,799	19,831	20,219	33,084	31,018	57,923	55,756
Advertising	86,100	27,997	-	-	-	-	-	-	86,100	27,997
Office expenses	35,260	36,313	12,687	11,995	11,946	12,431	24,633	24,426	59,893	60,739
Depreciation	4,613	4,674	1,368	1,383	793	880	2,161	2,263	6,774	6,937
Education	10,234	9,402	-	-	-	-	-	-	10,234	9,402
Fundraising and public relations	8,255	8,697	-	-	199,644	199,124	199,644	199,124	207,899	207,821
Professional fundraising services	-	-	-	-	78,246	96,962	78,246	96,962	78,246	96,962
Consulting fees	55,760	128,929	88,900	75,828	41,722	55,782	130,622	131,610	186,382	260,539
Travel	25,990	33,414	3,579	2,824	1,787	1,411	5,366	4,235	31,356	37,649
Miscellaneous	7,624	7,408	582	528	111	85	693	613	8,317	8,021
Bad debt expense	-	-	-	-	10,000	-	10,000	-	10,000	-
Other	(8,845)	960	(2,527)	274	(1,263)	138	(3,790)	412	(12,635)	1,372
	<b>\$ 4,081,645</b>	<b>\$ 4,149,381</b>	<b>\$ 305,174</b>	<b>\$ 314,799</b>	<b>\$ 495,002</b>	<b>\$ 515,689</b>	<b>\$ 800,176</b>	<b>\$ 830,488</b>	<b>\$ 4,881,821</b>	<b>\$ 4,979,869</b>
Percentage of total	<b>83.61%</b>	83.32%	<b>6.25%</b>	6.32%	<b>10.14%</b>	10.36%	<b>16.39%</b>	16.68%	<b>100.00%</b>	100.00%

The accompanying notes are an integral part of these consolidated financial statements.

Israel Scholarship Education Foundation  
Consolidated Statements of Cash Flows  
Years Ended September 30, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 459,711	\$ 879,321
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities		
Depreciation	6,774	6,937
Realized and unrealized (gain) loss on investments	(691,941)	1,233,444
Bad debt expense	10,000	-
Changes in operating assets and liabilities		
(Increase) decrease in		
Accounts receivable	(47,556)	99,198
Pledges receivable	75,000	(72,014)
Increase (decrease) in		
Accounts payable	(20,277)	(109,548)
Accrued expenses	(45,199)	46,027
<b>Net cash (used in) provided by operating activities</b>	<u>(253,488)</u>	<u>2,083,365</u>
<b>Cash flows from investing activities</b>		
Purchase of property and equipment	(704)	(7,516)
Proceeds (loss) from sale of investments	1,499,567	(12,651)
Purchase of investments	(1,322,867)	(2,285,555)
<b>Net cash provided by (used in) investing activities</b>	<u>175,996</u>	<u>(2,305,722)</u>
<b>Cash flows from financing activities</b>		
Reallocation of contributions	11,985	1,409
Due/advances to affiliate	15,000	(15,000)
<b>Net cash provided by (used in) financing activities</b>	<u>26,985</u>	<u>(13,591)</u>
<b>Decrease in cash and cash equivalents</b>	<b>(50,507)</b>	<b>(235,948)</b>
<b>Cash and cash equivalents – beginning of year</b>	<u><b>481,831</b></u>	<u>717,779</u>
<b>Cash and cash equivalents – end of year</b>	<u><u><b>\$ 431,324</b></u></u>	<u><u>\$ 481,831</u></u>
<b>Non-cash activities:</b>		
Donor contributions paid directly to ISEF students for scholarships from Perach	<u><u><b>\$ 735,923</b></u></u>	<u><u>\$ 838,443</u></u>

The accompanying notes are an integral part of these consolidated financial statements.



**Note 1 Organization and Purpose**

Israel Scholarship Education Foundation (“ISEF” or the “Organization”) was originally formed in the state of New York on July 6, 1977 to help narrow the social and economic gaps in the Israeli society, by enabling bright students from the underserved Sephardic immigrant communities to obtain a higher education. ISEF provides financial aid and support programs from B.A. through Ph.D. and post doctorate at various institutions in Israel and at world-renowned universities abroad and operates education programs benefiting thousands of at-risk Israeli youth. Over the decades, ISEF has expanded its reach to encompass Israel’s diverse immigrant communities (e.g., Ethiopia, and the former USSR).

**Note 2 Summary of Significant Accounting Policies**

**Principles of Consolidation**

The consolidated financial statements include the accounts of ISEF and ISEF International Education Foundation (R.A.) (“ISEF Israel”). ISEF and ISEF Israel are affiliated organizations in that ISEF provides a substantial portion of ISEF Israel’s resources. ISEF Israel’s mission is to carry out the programs of ISEF in Israel. ISEF Israel has a board of directors independent of ISEF. All significant inter-organizational accounts and transactions have been eliminated in consolidation.

**Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“GAAP”).

**Financial Statement Presentation**

The consolidated financial statements presentation is in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 958, *Not-for-Profit Entities*. Net assets, revenue, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board can designate, from net assets without donor restrictions, net assets for board-designated purposes.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events, specified by the donor or can be permanent in nature.

**Note 2 Summary of Significant Accounting Policies (continued)**

Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed when the stipulated purpose for which the resource was restricted has been fulfilled, or both. When donor-imposed restrictions are met in the same reporting period, contributions with donor-imposed restrictions are reported as contributions without donor restrictions.

**Income Taxes**

ISEF is a tax-exempt organization as defined by Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for Federal corporation income tax has been made. The Organization is also exempt from State corporation income tax. ISEF Israel is exempt from income taxes in Israel.

As of September 30, 2023, management believes that based on evaluation of ISEF's tax positions that any liability as a result of uncertain tax positions would not be material. Management continually evaluates expiring statutes of limitation, changes in tax law, and new authoritative rulings to assist in evaluating ISEF's tax positions. Accrued interest and penalties associated with uncertain tax positions, if any, would be recognized for interest as a component of interest expense and penalties as part of other expense.

Income tax returns are filed in the U.S. Federal jurisdiction and state jurisdiction. U.S. Federal and state income tax returns prior to fiscal year 2020 are closed. Income tax returns are also filed in Israel and tax returns prior to fiscal year 2020 are considered closed.

**Cash and Cash Equivalents**

Cash and cash equivalents include highly liquid instruments with original maturities at the time of purchase of three months or less, excluding cash held for investment purposes which are included as a component of investments.

**Pledges Receivable**

Pledges receivable are reported at their outstanding unpaid principal balances reduced by an allowance for doubtful accounts. The Organization estimates doubtful accounts based on historical uncollected pledges, factors related to specific donors' ability to pay and current economic trends. The Organization writes off pledges against the allowance when a balance is determined to be uncollectible. Management has determined there is no allowance required for the years ended September 30, 2023 and 2022. Pledges receivable as of September 30, 2023 and 2022 amounted to \$20,000 and \$70,000, respectively. Accounts receivable as of September 30, 2023 and 2022 amounted to \$313,826 and 276,270, respectively.

**Investments**

Investments are reported at fair value. Unrealized gains and losses are included in investment income in the consolidated statements of activities. Realized gains and losses on investments are determined using the specific-identification method. Interest income is recorded on the

**Note 2 Summary of Significant Accounting Policies (continued)**

accrual basis. Dividends are recorded on the ex-dividend date. Purchases and sales of securities are recorded on a trade-date basis.

**Property and Equipment**

Property and equipment are stated at cost, if purchased, or if donated, at fair value at the date of gift, less accumulated depreciation. Property and equipment are depreciated on the straight-line basis over the estimated useful lives, which range from 3 to 7 years. Maintenance and repairs are expensed as incurred, while replacement and betterments that extend equipment's useful lives are capitalized.

**Support and Revenue**

The Organization follows FASB ASC 958-605-454, *Accounting for Contributions Received and Contributions Made*, whereby contributions received, including unconditional pledges, are recorded at fair value on the date received and are classified as either with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions.

**Contributed Services**

ISEF receives donated services from specialized providers and other volunteers that create or enhance non-financial assets and allow the Organization to fulfill its mission. Donated specialized services have been recognized in the accompanying consolidated financial statements. These donated services require professional skills, and would typically be purchased, if not provided, by donation. ISEF benefited from donated legal and other services which were valued at \$14,683 and \$14,238 during years ended September 30, 2023 and 2022, respectively. These amounts have been reported as a component of contribution revenue on the consolidated statements of activities and professional fees on the consolidated statements of functional expenses.

**Use of Estimates**

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Functional Allocation of Expenses**

The costs of providing various programs and support services have been summarized on a functional basis in the consolidated statements of activities and in the consolidated statements of functional expenses depending upon the ultimate purpose of the expense. Accordingly, certain expenses that are not exclusively attributable to program services or supporting services have been allocated based on management's best estimates.

**Note 2 Summary of Significant Accounting Policies (continued)**

**Leases**

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842) which supersedes existing guidance in Topic 840, *Leases*. The FASB subsequently issued additional ASUs which amended and clarified the original issued guidance. Topic 842 was intended to increase transparency and comparability among reporting entities with respect to leasing transactions. Topic 842 amends both lessor and lessee accounting for periods beginning after December 15, 2021.

For lessees, the most significant change is the requirement to recognize right-of-use (“ROU”) assets and lease liabilities on the statement of activities for operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount timing and uncertainty of cash flows arising from leases.

Effective October 1, 2021, using a modified retrospective approach, the Organization has elected the transition package of practical expedients that permitted it to not reassess its prior conclusions about lease identification, lease classification, and initial direct cost for existing or expired leases. The Organization determines if an arrangement is a lease, or contains a lease, at inception and only reassesses its determination if the terms and conditions of the arrangement are changed. The Organization has elected not to recognize ROU assets and lease liabilities for short-term leases that have a lease term of 12 months or less at lease commencement, rather the Organization recognizes lease costs association with its short-term leases on a straight-line basis over the lease. As of September 30, 2023, all leases were short-term.

**Adoption of New Accounting Standard**

On October 1, 2022, the Organization adopted Accounting Standards Update (“ASU”) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* (“ASC 326” or “ASU 2016-13”), issued by the FASB in June 2016. This standard replaced the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss (“CECL”) methodology. CECL requires an estimate of credit losses for the remaining estimated life of the financial asset using historical experience, current conditions, and reasonable and supportable forecasts and generally applies to financial assets measured at amortized cost, trade receivables, loan receivables and held-to-maturity debt securities, and some off-balance sheet credit exposures such as unfunded commitments to extend credit. Financial assets measured at amortized cost will be presented at the net amount expected to be collected by using an allowance for credit losses. In addition, CECL made changes to the accounting for available-for-sale debt securities.

The Organization adopted ASC 326 effective October 1, 2022, using the modified retrospective approach for all financial assets measured at amortized cost and off-balance sheet credit exposures. Financial assets held by the Organization that are subject to the guidance were investments. The impact of the adoption was not considered material to the consolidated financial statements and primarily resulted in new/enhanced disclosures.

**Note 3 Property and Equipment**

A summary of property and equipment used in the computation of depreciation is as follows at September 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Equipment	\$ 31,223	\$ 31,223
Leasehold improvements	7,858	7,858
Computer and Software	88,551	98,406
Furniture and fixtures	<u>24,727</u>	<u>24,727</u>
	152,359	162,214
Less: accumulated depreciation and amortization	133,841	137,990
Add: Foreign currency translation	<u>(2,241)</u>	<u>(535)</u>
	<u>\$ 16,277</u>	<u>\$ 23,689</u>

Depreciation expense for the years ended September 30, 2023 and 2022 was \$6,774 and \$6,937 and is included as a component of program and support services on the consolidated statements of activities.

**Note 4 Liquidity and Availability of Resources**

Financial assets available for general expenditure, that is, without donor or other gross restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following at September 30, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Financial assets		
Cash and cash equivalents	\$ 431,324	\$ 481,831
Investments, at fair value	7,753,645	7,238,404
Accounts receivable	313,826	276,270
Pledges receivable	<u>20,000</u>	<u>70,000</u>
	8,518,795	8,066,505
Less amounts not available within one year for general expenditure:		
Net assets with donor restrictions	<u>7,229,079</u>	<u>7,069,900</u>
Financial assets available to meet general expenditures within one year	<u>\$ 1,289,716</u>	<u>\$ 996,605</u>

**Note 5 Concentrations of Credit Risk**

Financial instruments that potentially subject ISEF to concentrations of credit risk consist principally of cash and cash equivalents, investments, accounts receivable, and pledges receivable. ISEF maintains its cash in bank deposit accounts, the balances of which, at times, may exceed federally insured limits. ISEF has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. ISEF invests in a professionally managed portfolio that contains common shares and bonds of publicly traded companies, exchange-traded funds, mutual funds and money market funds, the balances of which, at times, may exceed SIPC insured limits. Such investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with such investments and the uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the consolidated financial statements. Concentrations of credit risk with respect to accounts receivable and pledges receivable are limited due to the generally short payment terms.

**Note 6 Pledges Receivable**

Pledges receivable are typically expected to be collected within one year and are recognized at its net realizable value. During the year ended September 30, 2022, the Organization had long-term pledges receivable for which the amounts were due over a two-year period. As such, pledges receivable for the year ended September 30, 2023 were \$20,000. For the year ended September 30, 2022, pledges receivable were \$70,000 (current portion) and \$25,000 (long-term portion).

**Note 7 Fair Value Measurement**

ISEF carries its investments at fair value. Fair value is an estimate of the exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (i.e., the exit price at the measurement date). Fair value measurements are not adjusted for transaction costs. A fair value hierarchy consists of three levels that are used to prioritize inputs to fair value techniques:

Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Investments whose values are based on unadjusted quoted market prices in active markets, and whose values are therefore classified as Level 1, consist of active listed equities.

**Note 7 Fair Value Measurement (continued)**

Investments that trade in markets that are not considered to be active, but whose values are based on quoted market prices, dealer quotations or valuations provided by alternative pricing sources supported by observable inputs are classified as Level 2. These generally include certain U.S. government obligations and investment-grade corporate bonds.

Investments whose values are classified as Level 3 have significant unobservable inputs, as they may trade infrequently or not at all. Investments whose values are classified as Level 3 generally include private investments. When observable prices are not available for these securities, ISEF uses one or more valuation techniques (e.g., the market approach or the income approach) for which sufficient and reliable data is available.

Within Level 3 of the fair value hierarchy, the use of the market approach generally consists of using comparable market transactions, while the use of the income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market and/or other risk factors.

The inputs used by ISEF in estimating the value of investments consisting of other long-term investments and classified as Level 3 may include the original transaction price, quoted prices for similar securities or assets in active markets, completed or pending third-party transactions in the underlying investment or comparable issuers, and changes in financial ratios or cash flows.

The values assigned to investments are based on available information and do not necessarily represent amounts that might be realized if a ready market existed and such differences could be material. Furthermore, the ultimate realization of such amounts depends on future events and circumstances and therefore valuation estimated may differ from the values realized upon disposition of individual positions.

Fair values of assets measured on a recurring basis as of September 30, 2023 and 2022 are as follows:

	2023			
	Level 1	Level 2	Level 3	Total
<b>Investments</b>				
<b>Cash equivalents</b>	\$ 899,282	\$ -	\$ -	\$ 899,282
<b>Mutual funds</b>	2,132,057	-	-	2,132,057
<b>Exchange – traded funds</b>	4,696,678	-	-	4,696,678
<b>Other long-term investments</b>	-	-	25,628	25,628
<b>Total</b>	<b>\$ 7,728,017</b>	<b>\$ -</b>	<b>\$ 25,628</b>	<b>\$ 7,753,645</b>
	2022			
	Level 1	Level 2	Level 3	Total
Investments				
Cash equivalents	\$ 151,039	\$ -	\$ -	\$ 151,039
Mutual funds	2,290,938	-	-	2,290,938
Exchange – traded funds	4,768,202	-	-	4,768,202
Other long-term investments	-	-	28,225	28,225
<b>Total</b>	<b>\$ 7,210,179</b>	<b>\$ -</b>	<b>\$ 28,225</b>	<b>\$ 7,238,404</b>

**Note 8 Net Assets With Donor Restrictions and Net Assets Released**

Some of the net assets with donor restrictions consist of investments to be held in perpetuity in funds to generate income for the general purposes of ISEF and to support ISEF’s scholarships. Net assets with donor restrictions consist of the following:

	September 30,	
	<u>2023</u>	<u>2022</u>
Donor-restricted endowment funds	<u>\$ 7,229,079</u>	<u>\$ 7,069,900</u>

Net assets with donor restrictions were released from donor restrictions by incurring expenses satisfying the restricted purposes. The net assets released from restrictions were as follows:

	September 30,	
	<u>2023</u>	<u>2022</u>
Scholarships	<u>\$ 2,366,942</u>	<u>\$ 1,703,505</u>

**Note 9 Endowments and Unrestricted Reserves**

The net assets with donor restrictions consist of donor-restricted endowment funds. As required by GAAP, net assets associated with the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of ISEF is responsible for the long-term investment policies for donor-restricted endowment funds, unless otherwise specified by the donor. ISEF is subject to the State of New York Uniform Prudent Management of Institutional Funds Act (“NYPMIFA”) and has interpreted NYPMIFA as the application of the standards of prudence provided in NYPMIFA to any appropriation of donor-restricted endowment funds for expenditure by ISEF.

ISEF has adopted investment and spending policies for endowment assets that attempt to maintain a surplus for ISEF to allow for possible distributions for operating expenses and for usual or unexpected repairs. To satisfy its long-term rate of return objectives, ISEF relies on the price appreciation of equities that at times make up a significant portion of its portfolio, but ISEF will also hold cash at times to provide stability in volatile markets. Under this policy, as approved by the Board of Directors, the overriding objective is to maintain purchasing power. Appropriations for expenditures are reviewed on an annual basis by ISEF. During the fiscal years 2023 and 2022, there were no appropriations of funds from donor-restricted endowments.

During the fiscal years 2023 and 2022, amounts released from endowments totaling \$2,366,942 and \$1,703,505, respectively, were made from endowments to unrestricted funds to support operations. These amounts are included in the net assets released from restrictions in the consolidated statements of activities.



## Israel Scholarship Education Foundation

Notes to Consolidated Financial Statements

September 30, 2023 and 2022

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### **Note 10 Contributions**

In addition to the contributions received directly by ISEF, the Israeli Council on Higher Education (“Perach”) transferred \$735,923 and \$838,443 for the years ended September 30, 2023 and 2022, respectively, directly to the ISEF students who were eligible for scholarships from Perach, which is included as a component of contributions on the consolidated statements of activities.

Furthermore, the following universities, colleges and scholarship foundations contributed matching funds to ISEF’s scholarship winners in 2023 and 2022:

Doctoral and Post-Doctoral scholarships, Mifal Hapais (Israeli Lottery), Gross, Scholarships for achieving excellence, The Hebrew University, Sami Shamoon College - Beer Sheva, Haifa University, Ort Braude Carmiel College, The Technion, Sami Shamoon College – Ashdod, Scholarships for social activity, Coordinators scholarships, Ben Gurion University, Azrieli College, Tel Aviv University, Afeka College, Holon College, IDC Herzlyia- Reichman University, Bar Ilan University, Sapir College, Bezalel College, Fulbright, Emergency assistance scholarships, President’s scholarship Chairwoman’s fund, Katzman medical scholarship, Special scholarships, Scholarships to excellent students, The Open University, Ariel, Belmonte scholarships, Excellence scholarship, Achva, Vaitzman, Masa, Parliamentary intern scholarship, Milgakes, and Milgachol.

### **Note 11 Concentration of Risks**

#### **Transaction Risk**

During the years ended September 30, 2023 and 2022 two foundations represented 20% and 14%, and 20% and 13%, respectively, of total support and revenue.

### **Note 12 Affiliated Entities**

During the year ended September 30, 2023, ISEF contributed \$971,267 and advanced \$0 to ISEF Israel. During the year ended September 30, 2022, ISEF contributed \$1,028,185 and advanced \$15,000 from ISEF Israel. These transactions were eliminated in consolidation except for the September 30, 2022 advance of \$15,000.

**Note 13 Lease Commitments**

ISEF leases its office space under an operating lease expiring December 31, 2023. Total rental expenses amounted to \$18,340 and \$19,005 for the years ended September 30, 2023 and 2022, respectively, and is included as a component of office expenses on the consolidated statements of functional expenses.

Future minimum rental payments required by the operating lease are as follows:

<u>Year Ending September 30,</u>	<u>Amount</u>
2024	<u>\$ 4,989</u>

**Note 15 Subsequent Events**

The Organization has evaluated subsequent events through August 6, 2024, which is the date the consolidated financial statements were available to be issued.

On October 7, 2023, following the attacks on Israel and the security situation, the Israeli Government declared “the Iron Swords” war and subsequently established various restrictions, including areas where there are restrictions on the movement of citizens, restrictions on a variety of gatherings, changes in the activities of the education system, and mobilized many citizens for reserve service. While a lot of the Organizations donations and operations are in the United States, this war can heavily disrupt normal operations as the students are Israelis and can be drafted for war as well as the fact that donors may give less as they give donations towards the war. Any of these uncertainties could have a material adverse effect on the Organization’s financial condition and results of operation.

During January 2024, ISEF renewed its lease, commencing on January 1, 2024 through December 31, 2024, with minimum monthly payments of \$1,725, payable at the beginning of each month.